



STATE PROCUREMENT OFFICE  
**NOTICE & REQUEST FOR SOLE SOURCE**

14 APR 25 P2:00

ADMINISTRATION  
STATE PROCUREMENT OFFICE  
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: Attorney General/Investigations Division  
Name of Requesting Department

Pursuant to HRS §103D-306 and HAR chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.

Twenty (20) Harris XG-75 Portable 700/800 MHz, P25 Trunking & EDACS Radios; Three (3) Harris M7300 Mobile 700/800 MHz, P25 Trunking & EDACS Radios; One (1) Harris M7300 Control Station 700/800 MHz, P25 Trunking & EDACS Radio. Price quote attached.

2. Vendor/Contractor/Service Provider Name:

Dailey-Wells Communications

3. Amount of Request:

\$97,954.86

4. Term of contract (shall not exceed 12 months), if applicable:

From: 5/1/2014

To: 8/31/2014

5. Prior SPO-001, Sole Source (SS) No.:

11-055-K

6. Describe in detail the following:

a. The unique features, characteristics, or capabilities of the goods, service or construction.

The City and County of Honolulu has purchased and installed an Enhanced Digital Access Communications System (EDACS) manufactured by M/A-COM, now known as Harris Corporation. This system provides critical Public Safety and Public Service communications for agencies throughout the island of Oahu, Hawaii. ONLY Harris radios are EDACS capable.

b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department

Purchasing the Harris radios will assist the Attorney General, Investigations Division, meet the Hawaii Homeland Security Strategy, Goal #4 Target Capabilities, "Strengthen Interoperable Communications and Operable Communication." These radios will be replacing older EDACS compatible radios that are not P25 compliant. Further, these radios will assist the Investigations Division in meeting the FCC Project 25 (P25) implementation date of January 2017 (all public safety radio systems must be P25 compliant).

7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.

EDACS is PROPRIETARY to Harris Corporation, Dailey-Wells Communications is the only authorized Harris Corporation Network Solutions Provider to provide system sales and service support to the this system and all agencies operating on this communications system (copy of August 20, 2009 letter to the City & County of Honolulu is attached).

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

WCSA list check for EDACS compliant radios.

9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required.)

\*Point of contact (Place asterisk after name of person to contact for additional information).

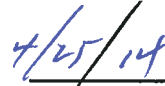
Name	Division/Agency	Phone Number	E-mail Address
David T. Moore	ADMIN/ATG	586-1287	David.T.Moore@hawaii.gov
*Ryan J. Yamasaki	INV/ATG	586-1240	Ryan.J.Yamasaki@hawaii.gov

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

**All requirements/approvals and internal controls for this expenditure is the responsibility of the department.  
I certify that the information provided is to the best of my knowledge, true and correct.**



Department Head Signature



Date

**For Chief Procurement Officer Use Only**

Date Notice Posted: 4/30/14 5/1/14 US

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

This request is **disapproved** as it does not meet the requirements of section 103D-306, HRS or section 3-122-81 Sole Source Procurements. Department may use the WSCA contract, or another method of procurement, such as Request for Competitive Sealed Bids to procure the desired services.

If there are any questions, please contact Kevin Takaesu at 586-0568 or kevin.s.takaesu@hawaii.gov.

☐ Approved

☒ Disapproved

☐ No Action Required

[Signature]  
Chief Procurement Officer Signature

6/26/14  
Date

# DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St. San Antonio, TX. 78219



To: Hawaii Dept. of Attorney General, Ryan Yamasaki  
From: Jim Sawyer (210) 893-6701  
Date: 24-Apr-14

## XG-75 Portable, 700/800 MHz, ProVoice & P25 Trunking, Encryption, OTAP - SCAN

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Unit Tax	Ext Sale
1	EVXG-PB78B	PORTABLE,XG-75,764-870MHZ,SCAN,BLK-GRY	20	\$ 1,970.00	30%	\$ 1,379.00	\$ 64.98	\$ 28,879.57
2	MAEV-NNC5K	Antenna,764-870MHz,Flexible End-Fed Gain	20	\$ 30.00	30%	\$ 21.00	\$ 0.99	\$ 439.79
3	EV-P25ED	FEATURE PACKAGE,P25 TRUNKING & EDACS	20	\$ 1,600.00	30%	\$ 1,120.00	\$ 52.77	\$ 23,455.49
4	EV-PRO	FEATURE, PROVOICE	20	\$ 250.00	30%	\$ 175.00	\$ 8.25	\$ 3,664.92
5	MAEV-PKG8F	Feature,256-AES,64-DES ECP Encryption	20	\$ 595.00	30%	\$ 416.50	\$ 19.63	\$ 8,722.51
6	MAEV-NPL5K	Feature,ProFile OTAP Over-the-Air Prgm	20	\$ 265.00	30%	\$ 185.50	\$ 8.74	\$ 3,884.82
7	MAEV-PA2U	Battery,Li-Polymer,3600 mAh	40	\$ 140.00	30%	\$ 98.00	\$ 4.62	\$ 4,104.71
8	MAEV-NCH9T	Charger,Single,Tri-Chem	20	\$ 120.00	30%	\$ 84.00	\$ 3.96	\$ 1,759.16
9	MAEV-NAE9D	Speaker Microphone	20	\$ 135.00	30%	\$ 94.50	\$ 4.45	\$ 1,979.06
10	MAEV-NHC2G	Belt Clip,Standard,P7300	20	\$ 20.00	30%	\$ 14.00	\$ 0.66	\$ 293.19
11	MAEV-CH4B	Charger, 6-Bay	1	\$ 750.00	30%	\$ 525.00	\$ 24.74	\$ 549.74
Base unit includes 1024 System/Groups, emergency and dynamic regroup.								<b>SUB TOTAL</b> \$ 77,732.95

## M7300 Mobile, 700/800 MHz, ProVoice & P25 Trunked, Encryption, OTAP - Front Mount, SCAN

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Unit Tax	Ext Sale
1	MAMW-SDMXX	MOBILE,XG-75M/M7300,764-870MHZ,HALF DPLX	3	\$ 2,300.00	30%	\$ 1,610.00	\$ 75.86	\$ 5,057.59
2	MW-P25ED	FEATURE PACKAGE,P25 TRUNKING & EDACS	3	\$ 1,600.00	30%	\$ 1,120.00	\$ 52.77	\$ 3,518.32
3	MW-PRO	FEATURE, PROVOICE	3	\$ 250.00	30%	\$ 175.00	\$ 8.25	\$ 549.74
4	MAMW-PKG8F	Feature,256-AES,64-DES ECP Encryption	3	\$ 595.00	30%	\$ 416.50	\$ 19.63	\$ 1,308.38
5	MAMW-NPL5K	FEATURE,PROFILE OVER-THE-AIR-PROGRAMMING	3	\$ 265.00	30%	\$ 185.50	\$ 8.74	\$ 582.72
6	MAMW-NCP9G	Control Unit,CH721,Scan,Front Mount	3	\$ 685.00	30%	\$ 479.50	\$ 22.59	\$ 1,506.28
7	MAMW-NZN6W	ACCESSORIES,XG-75M/M7300 FRONT MOUNT	3	\$ 235.00	30%	\$ 164.50	\$ 7.75	\$ 516.75
8	MAMW-NMC7Z	MICROPHONE,STD,CH721,STRAIGHT CONNECTOR	3	\$ 80.00	30%	\$ 56.00	\$ 2.64	\$ 175.92
9	ATX-B7643	ANTENNA	3	\$ 29.95	10%	\$ 26.96	\$ 1.27	\$ 84.68
10	NMO58UC	ANTENNA MOUNT	3	\$ 15.95	10%	\$ 14.36	\$ 0.68	\$ 45.09
11	64358	NOISE SUPPRESSOR	3	\$ 34.26	10%	\$ 30.83	\$ 1.45	\$ 96.86
Base unit includes 1024 System/Groups, emergency and dynamic regroup.								<b>SUB TOTAL</b> \$ 13,442.33

## M7300 Control Station, 700/800 MHz, ProVoice & P25 Trunked, Encryption, OTAP - SCAN

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Unit Tax	Ext Sale
1	MAMW-SDMXX	MOBILE,XG-75M/M7300,764-870MHZ,HALF DPLX	1	\$ 2,300.00	30%	\$ 1,610.00	\$ 75.86	\$ 1,685.86
2	MW-P25ED	FEATURE PACKAGE,P25 TRUNKING & EDACS	1	\$ 1,600.00	30%	\$ 1,120.00	\$ 52.77	\$ 1,172.77
3	MW-PRO	FEATURE, PROVOICE	1	\$ 250.00	30%	\$ 175.00	\$ 8.25	\$ 183.25
4	MAMW-PKG8F	Feature,256-AES,64-DES ECP Encryption	1	\$ 595.00	30%	\$ 416.50	\$ 19.63	\$ 436.13
5	MAMW-NPL5K	FEATURE,PROFILE OVER-THE-AIR-PROGRAMMING	1	\$ 265.00	30%	\$ 185.50	\$ 8.74	\$ 194.24
6	MAMW-NCP9G	Control Unit,CH721,Scan,Front Mount	1	\$ 685.00	30%	\$ 479.50	\$ 22.59	\$ 502.09
7	MAMW-NZN8K	Desktop Station,CS-7000,Local Control	1	\$ 1,995.00	30%	\$ 1,396.50	\$ 65.80	\$ 1,462.30
8	MAMW-ZN9F	Microphone,Desktop	1	\$ 195.00	30%	\$ 136.50	\$ 6.43	\$ 142.93
Base unit includes 1024 System/Groups, emergency and dynamic regroup. Quote does not include an antenna system.								<b>SUB TOTAL</b> \$ 5,779.58

<b>TOTAL</b>	\$ 96,954.86
<b>SHIPPING</b>	\$ 675.00
<b>GRAND TOTAL</b>	\$ 97,629.86

### NOTE:

All items are provided under Purchase Contract MA-DIT-1000025  
Terms: Net 30 Days, FOB Source Pre-pay.  
FOB Source Pre-pay.  
Price includes 4.712% Sales Tax.  
Price valid until May 31, 2014.

GS14-067K



8105 North Beltline Road  
Suite 170  
Irving, Texas 75063  
Tele. 972.550.2302  
Fax. 972.550.2364  
[www.macom-wireless.com](http://www.macom-wireless.com)

August 20, 2009

Alvin Sunahara  
Department of Information Technology  
Honolulu Municipal Building, 6<sup>th</sup> Floor  
650 South King Street  
Honolulu, Hawaii 96813

Dear Mr. Sunahara:

The City and County of Honolulu has purchased and installed an Enhanced Digital Access Communications Systems (EDACS) manufactured by M/A-COM, Inc., now known as Harris Corporation. This system provides the critical Public Safety and Public Service communications for the agencies throughout the island of Oahu Hawaii.

At this time, EDACS equipment for this system falls under Harris Corporation intellectual property rights and the proprietary protocols represent a patent, copyright or secret process and are, therefore, currently only available from the manufacturer, Harris Corporation.

Dailey and Wells Communications, Inc. is the only authorized Harris Corporation **Network Solutions Provider (NSP)** to provide system sales and service support to this system and all agencies operating on this communications system. This assignment was made effective September 2002 and does not have an end date. If this status should change at some point in the future you will be notified by Harris Corporation in writing. Orders for Harris Corporation equipment, service and associated accessories should be placed through Dailey and Wells Communications, Inc.

Thank you for your attention in this matter. Harris Corporation and Dailey and Wells Communications, Inc. look forward to the opportunity to continue the service and sales support of Harris Communications Systems throughout your area.

Sincerely,

Brian Beatty  
Manager Indirect Sales, Harris Corporation

Cc: Jim Sawyer, Director of Sales, Dailey-Wells Communications